



VICTORIA VILLAGE

Sale Policy Victoria Village Apartment

Quarter II/2020

I. Victoria Village Apartment

II. Payment Schedule

Installment	Date		Note
1	When signing : Written Agreement	15%	Included 100mil of deposit
2	15/05/2020	1%	
3	15/06/2020	1%	
4	15/07/2020	1%	
5	15/08/2020	1%	
6	15/09/2020	1%	
7	15/10/2020	1%	

8	15/11/2020	1%	
9	15/12/2020	8%	
10	15/01/2021	1%	
11	15/02/2021	1%	
12	15/03/2021	1%	
13	15/04/2021	1%	
14	15/05/2021	1%	
15	15/06/2021	1%	
16	15/07/2021	2%	
17	15/08/2021	2%	
18	15/09/2021	2%	
19	15/10/2021	2%	
20	15/11/2021	2%	
21	15/12/2021	2%	
22	15/01/2022	2%	
23	15/02/2022	2%	
24	15/03/2022	2%	
25	15/04/2022	2%	
26	15/05/2022	2%	
27	15/06/2022	2%	
28	15/07/2022	2%	
29	15/08/2022	2%	
30	15/09/2022	2%	
31	15/10/2022	2%	
32	15/11/2022	2%	
33	15/12/2022	25%	Expected handover (basic finishing) Included 2% of Maintenance Fee, 1 year of Management fee + VAT of last 5%
34	5 days before notice of handover Pink Book	5%	
Total		100%	

III. Handover condition

Basic finishing

IV. Promotion

Promotion is applied for standard Payment Schedule

1. Free 42 months of management fee which is directly deducted to selling price excluding VAT

*** Management fee calculation method = VND 12,000 / m2 (excluding VAT) x NET area (m2) x 42 months

2. Free 01 HONDA SH 125i ABS 2020 motorcycle worth VND 80,000,000, deducted directly from the selling price excluding VAT

3. Applicable to all customers with a membership card, discount based on customer card rank, or old customers discount 1% (not applied simultaneously with Nova Loyaty program). This offer will be deducted directly from the price excluding VAT.

V. TIME OF APPLICATION OF PROMOTION: From 24/04/2020 until further notice

