

# ONE VERANDAH TET PROMOTION 2019

Feb 2019



# Overview

---

- **Selling points:**
  - **Prime location** with 4 frontages, 10 min drive to CBD through new the new bridge
  - Saigon **River view**
  - **Construction Permit** in place
  - Property Awards – **Best High End Condo Architectural Design**
  - Owned by the well-known Real Estate Investment Group **Mapletree** – also the Owner of InterContinental Saigon Hotel and Residences
  - **Last river frontage condo project** in Thanh My Loi, D2

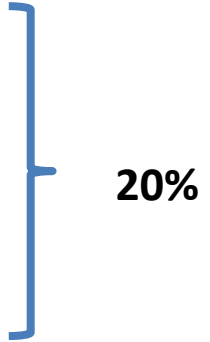
# To BUYERS

---

- Deferred Payment Scheme (Only pay 20% to own an apartment with Saigon Riverview in Thanh My Loi, District 2)
- 5% discount for typical payment scheme/ 3% for deferred payment scheme
- VND 70 mil lucky discount for specific units (deduct in 1<sup>st</sup> instalment)

## Deferred Payment Scheme

INSTALMENT	ESTIMATED TIME	AMOUNT
	Booking fee (non-refundable)	100.000.000 VNĐ (Typical units) 200.000.000 VNĐ (Duplex/shophouse)
1	Sign Deposit Agreement (15 working days after Booking Fee)	10%
2	Sign Sales and Purchase Agreement (SPA) (Estimated Apr 2019)	10%
3	Issue payment notice upon the project completion (Estimated Aug 2020)	75%
4	Ownership certificate announcement	5%



# To BUYERS

## Typical Payment Scheme

INSTALMENT	ESTIMATED TIME	AMOUNT	REMARK
	Booking fee (non-refundable)	100.000.000 VNĐ (Typical units)	
		200.000.000 VNĐ (Duplex/ shophouse)	
1	Sign Deposit Agreement (15 working days after Booking Fee)	10%	Plus 10% VAT then less booking fee
2	Sign Sales and Purchase Agreement (SPA) (Estimated Apr 2019)	15%	Plus 10% VAT
3	3 months after signing SPA	5%	Plus 10% VAT
4	6 months after signing SPA	5%	Plus 10% VAT
5	9 months after signing SPA	5%	Plus 10% VAT
6	12 months after signing SPA	5%	Plus 10% VAT
7	15 months after signing SPA	5%	Plus 10% VAT
8	Issue payment notice upon the project completion (Estimate in Aug 2020)	45% (applicable to typical unit/penthouse/duplex)	Plus remain VAT of total contract value & 2% Sinking Fund
9	Ownership certificate announcement	5% (applicable to typical unit/penthouse/duplex)	

50%

**THANK YOU**