

BINH DUONG'S NEWURBAN AREA Present by VNKIC



### GENERAL INFORMATION



- Developer: Phu Quang Consulting Service and Construction Business Joint Stock Company
- Location: Ngo Chi Quoc Street Vinh Phu Ward, Thuan An City, Binh Duong Province (Bordering Thu Duc District, Ho Chi Minh City)
- Total land size: 319.322 m2 (32 hectares)
- Building density: 45.22% The project is like an island with 4 sides bordering 4 canals including Bon Tru, Thay Nam, Rach Cung and Ba Tan.
- Legality: Approved the 1/500-scale detailed construction-planning project
- Granted the Decision of Investment Intention Approval by Binh Duong Province People's Committee
- $Received the approval of 1/500-scale \ detailed \ construction-planning \ project \ by \ Thuan \ An \ City \ People's \ Committee$
- Ownership: Freehold for Vietnamese, foreign owner is 50 years and able to extend for 50 years

### **INVESTMENT SCALE**

• Townhouse: 977 units	<ul> <li>Kindergarten: 7.049 m2 – capacity of 800 children</li> </ul>

- Villa: 44units Kindergarten in apartment area: 1.500 m2 capacity of 350 children
- 18-story apartment area (subsidized housing): 4.200 apartments Commercial service center: 4.500 m2
- 18-story apartment area (commercial housing): 1.000 apartments Central park, central area: 28.650 m2
- Primary school: 8.034 m2 capacity of 1.200 pupils Riverside park: 16.090 m2



- Expect price: about 1.800-2.000\$/sqm Land (Incl VAT)
- Avg size: 100-200sqm Land with floor size from 320-550sqm
- Land handover: Expect Q4 2020
- Construction period for house: maximum 3 years since handover the land (can be done by Owner or

Contract with Developer)

- Pinkbook: within 6 months from finishing house construction

### **General Plan**







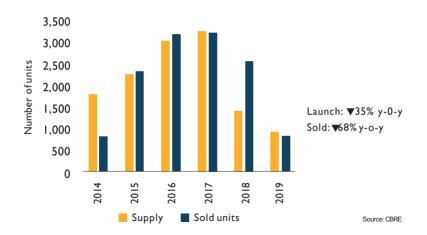
### **Keys Investment**

- 1. Short of supply in 2020
- 2. Price competitiveness
- 3. Thuan An became a City of Binh Duong Province Close suburb area of HCM City
- 4. Most crownded Industrial Park area in South of Vietnam
- 5. Landed-Property available for foreign owner



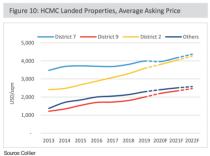


# HCM Landed Property, New launch supply vs. Sold units



# 1. Short of supply in 2020







Source: J

-> In 2020, short of supply and price keep increasing

# 1. Short of supply in 2020



### **MARKET OUTLOOK 2020**



-> Demand is heating up and difficult to find availble property for Investment



# 2. Price Comparison

Project	Total Project Size (hectares)	Quantity (Unit)	Average Price	Handover Condition (Villas/Town House)
Qi Island	32	Villas: 44 Townhouse: 977	40-50 Millions/sqm (incl VAT)	Land
Vinhomes GrandPark	270	Villas: over 200 Townhouse: 600	80-120 Millions/sqm (Expected)	Land and rough construction
Lake View City	30.1	Villas: 116 Townhouse: 661	100-140 Millions/sqm	Land and rough construction
Van Phuc City	198	Villas: 400 Townhouse: no exact number	120-140 Millions/sqm	Land and rough construction
Aqua City	1800	Villas:140 Townhouse: 390	40-50 Millions/sqm	Land and rough construction
GS Metrocity Nha Be	349	Villas: 760 Townhouse: no exact number	60-80 Millions/sqm	Land and rough construction



#### VIII Investment Consultancy

#### **Vinhomes Grand Park**



**Van Phuc City** 



**GS Metrocity Nha Be** 



# 2. Price Comparison



### **Lake View City**

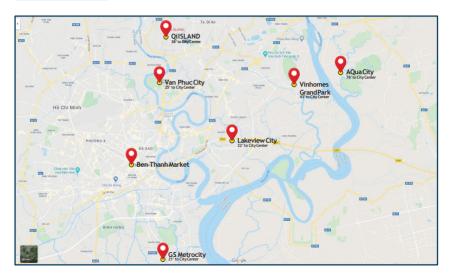


**Aqua City** 





## 2. Price Comparison





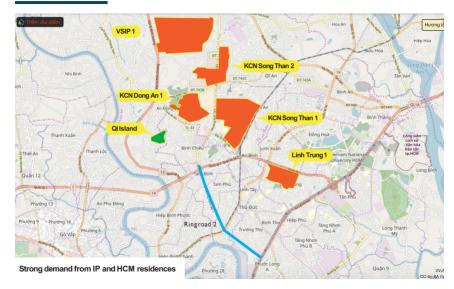
# 3. Thuan An became a City of Binh Duong Province - Close suburb area of HCM City

From I/2/2020, Binh Duong has 2 new City – Di An and Thuan An. As the new City, more investment in public facility and infrastructure, more jobs, regional GDP incease...

-> Land Price in the area start heating up



# 4. Most crownded Industrial Park area in South of Vietnam is nearby





# 5. Landed-Property available for foreign owner

• Base on New Housing law/2015, and Decree 99/2015, foreigner can buy Landed Property in New Developed Project (with approved 1/500 plan) -

#### • Since then, Landed Project is rare and precious for foreigner due to high demand of local market

total of 10% of property in 1 project and maximum at 250 units in a Ward.

- 4. Trường hợp trên một địa bàn có số dân tương đương một đơn vị hành chính cấp phường mà có dự án đầu tư xây dựng nhà ở thương mại, trong đó có nhà ở riêng lẻ để bán, cho thuê mua thì tổ chức, cá nhân nước ngoài được sở hữu số lượng nhà ở riêng lẻ theo quy định sau đây:
- a) Trường hợp chỉ có một dự án có số lượng nhà ở riêng lẻ dưới 2.500 căn thì tổ chức, cá nhân nước ngoài chỉ được sở hữu không quá 10% tổng số lượng nhà ở trong dự án đó;
- b) Trường hợp chỉ có một dự án có số lượng nhà ở riêng lẻ tương đương
   2.500 căn thì tổ chức, cá nhân nước ngoài chỉ được sở hữu không quá
   250 căn;
- c) Trường hợp có từ hai dự án trở lên mà tổng số nhà ở riêng lẻ trong các dự án này ít hơn hoặc bằng 2.500 căn thì tổ chức, cá nhân nước ngoài chỉ được sở hữu không quá 10% số lượng nhà ở của mỗi dự án.
- 5. Bộ Xây dựng hướng dẫn cụ thể cách thức xác định số lượng nhà ở mà tổ chức, cá nhân nước ngoài được sở hữu quy định tại Khoản 3 và Khoản 4 Điều này.
- Điều 77. Gia hạn thời hạn sở hữu nhà ở tại Việt Nam của tổ chức, cá nhân nước ngoài

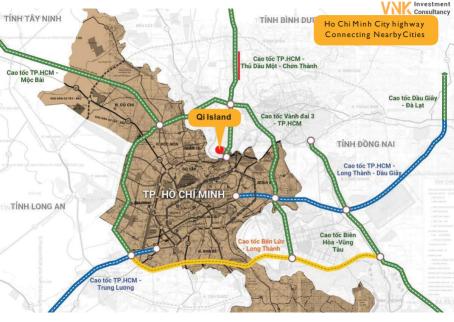
# Project details

#### VI Investment Consultancy

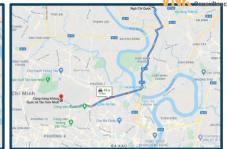
#### Location:

- In Binh Duong Province, next to Thu Duc district HCM
- Easily connect to Ring Road 2, National Road I and Provincial Road 43









Investment



- The distance from the Qi Project to Mai Chi Tho Street is 35 minutes
- The distance from the Qi Project to Ben Thanh Market is 38 minutes
  The distance from the project to the Tan Son Nhat International
  Airport is 26 minutes.



### TRANSPORTATION CONNECTIVITY - ARCHITECTURE

- Main streets from 22m to 24m in width.
- Internal streets from 12m to 17m in width.
- Flexible and modern design planning in a luxurious style, smart city orientation.
- Green space optimizing, considering central park as riverside park
- Open architecture, intersection of human beings and nature..

Located on Ngo Chi Quoc Street, Ring Road No.3 and Provincial Street No. 43, and adjacent to residential areas, industrial zones and
factories with a comprehensive amenity and well-developed transportation system, Qi Island can perfectly access to amenities in the region.

-Living here, you can fully enjoy existing amenities in the region, with just 5 – 20 mins to reach Thu Duc Agriculture Wholesale Market, Hanh Phuc International Hospital, Song Be Golf Resort and Lotte Binh Duong



### **COMPREHENSIVE INTERNAL AMENITIES**

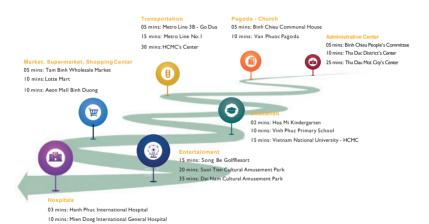




Investment Period: 2017 - 2025



### **COMPREHENSIVE INTERNAL AMENITIES**



### **CONSTRUCTION PROGRESS**



# GOLDEN POINTS OF QISLAND

- PRIME LOCATION NGO CHI QUOC
- 2 COMPLETE LEGALITY (1/500, approval for investment, construction certificate)

Investment

- FLEXIBLE PAYMENTSCHEDULE
  (Every 10 months)
- 4 CONSTRUCTION SCALE
  (30 ha Building density: 40%)
- INTERNAL AMENITIES

  (Schools, Swimming pools Shopping center,
- 6 APPEALING SALE PRICE
  (Only from 40mil/m2, good discount)





# Detail of design: Townhouse, Shophouse, Villas











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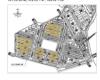




### Townhouse



CĂN MẪU TOWNHOUSE MIDDLE CÂN MẪU TOWNHOUSE KHU KL1, KL2, KL3 KL1.L0 26-45, KL2.L0 1-47, KL3.L0 1-53







VI TRÍ XÂY DUNG

PC.MÁT ĐÝNG TRƯỚC

MAT CAT DOC

#### 1st Floor



MĀT BĀNG TĀNG 1

CONSTRUCTION AREA: 62.5mg

YARD AREA:

### 2nd Floor



MAT BÅNG TÅNG 2 CONSTRUCTION AREA BOYS BALCONY AREA BYS

#### 3rd Floor



MẬT BẮNG TẮNG 3 CONSTRUCTION AREA BOILD BALODAY AREA 2012

#### 4th Floor



MẬT BẰNG TẦNG 4 CONSTRUCTION AREA SONE BALCONY AREA SING



# Shophouse

Căn mau Shophouse Corner Căn mau Shophouse khu BT2, BT3, BT4 BT2.Lô 1, Lô 5 - BT3.Lô 1, Lô 5 - BT4.Lô 1, Lô 5 - BT5.Lô 1, Lô 5



VI TRÍ XÂY DƯNG



MÁT BÂNG TÂNG 1 CONSTRUCTION AREA: 90 HZ YARD AREA: 90.1102 MAT BANG TANG 2 CONSTRUCTION AREA: 122 m2

CONSTRUCTION AREA 122 HZ

MAT BANG SAN THUCK CONSTRUCTION AREA: 122 m2 BALCONY AREA: 8 m2

### Semi-detach Villas

VNK Investment Consultancy

Căn mau Semi-Detach Corner 8.5m x 18.5-19.5m





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