

## MARKET OVERVIEW



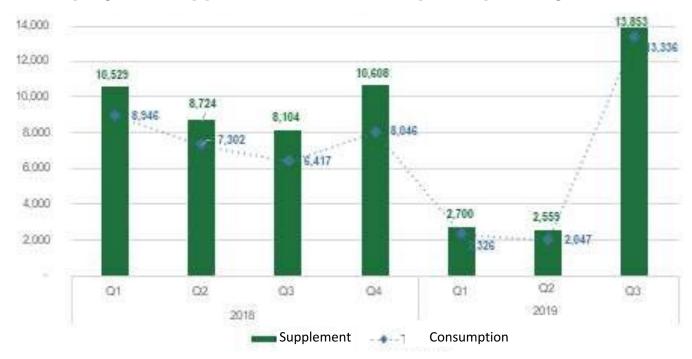


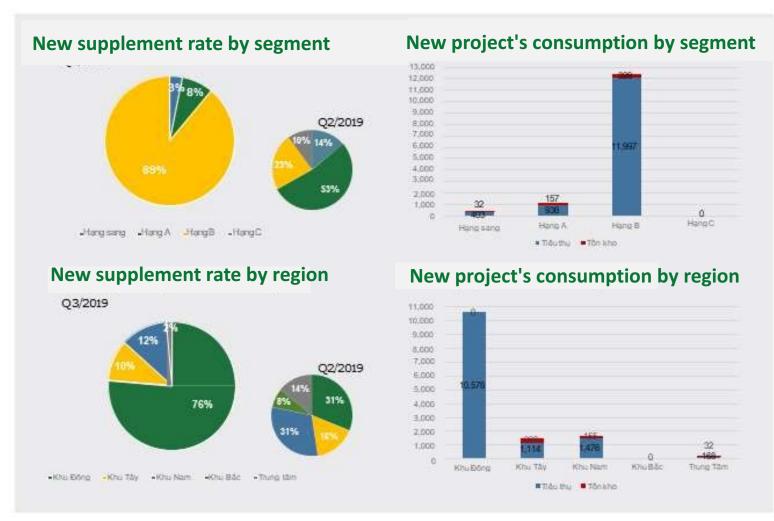
#### **APARTMENT SEGMENTS IN Q3/2019**

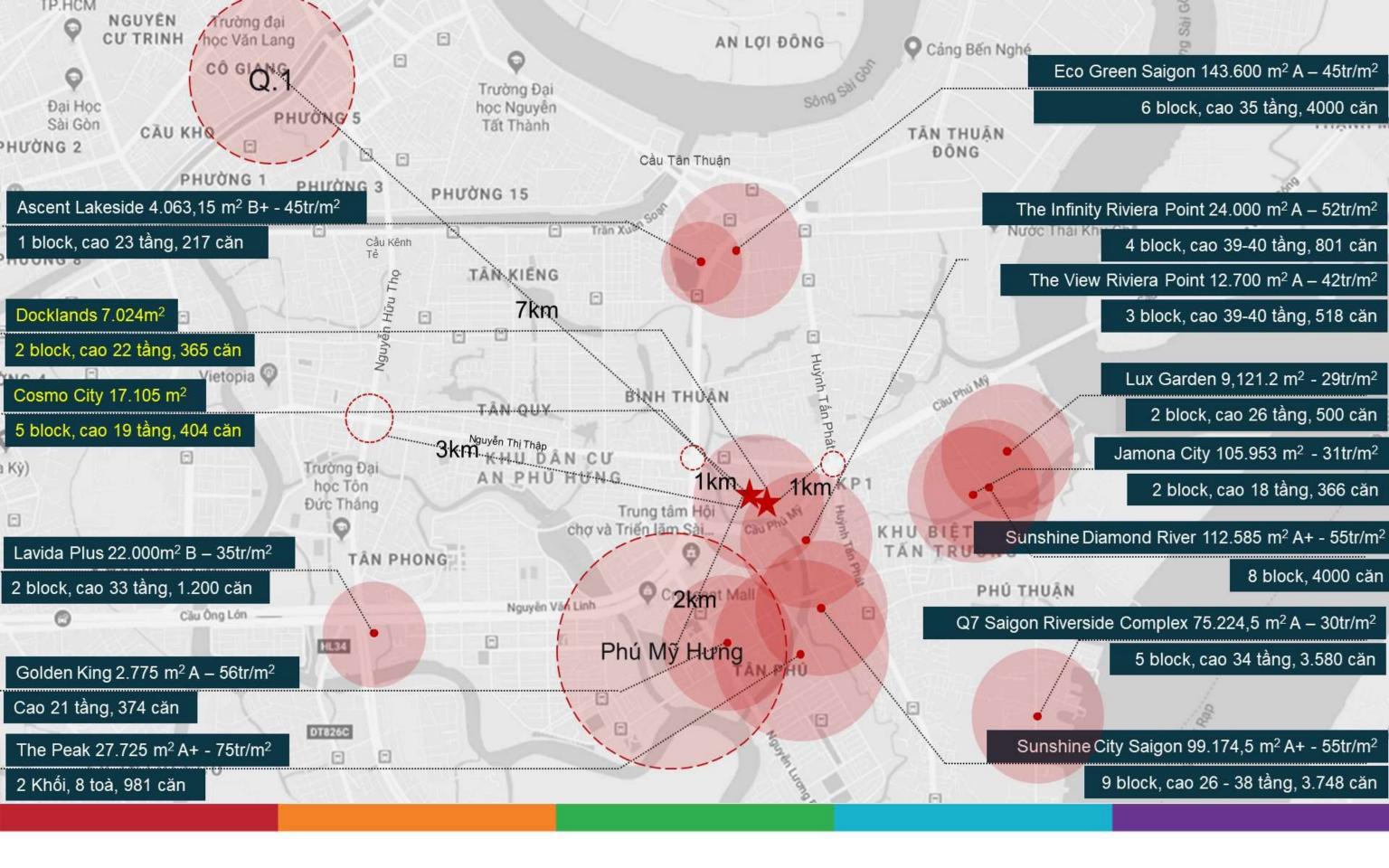
In Q3/2019, there were about 13,853 newly launched apartments from 8 projects (4 new projects and 4 subsequent phases of the existing projects), increasing 5.4 times compared to the previous quarter (2,559 units), and about 71% compared to the same period in 2018 (8,104 units).

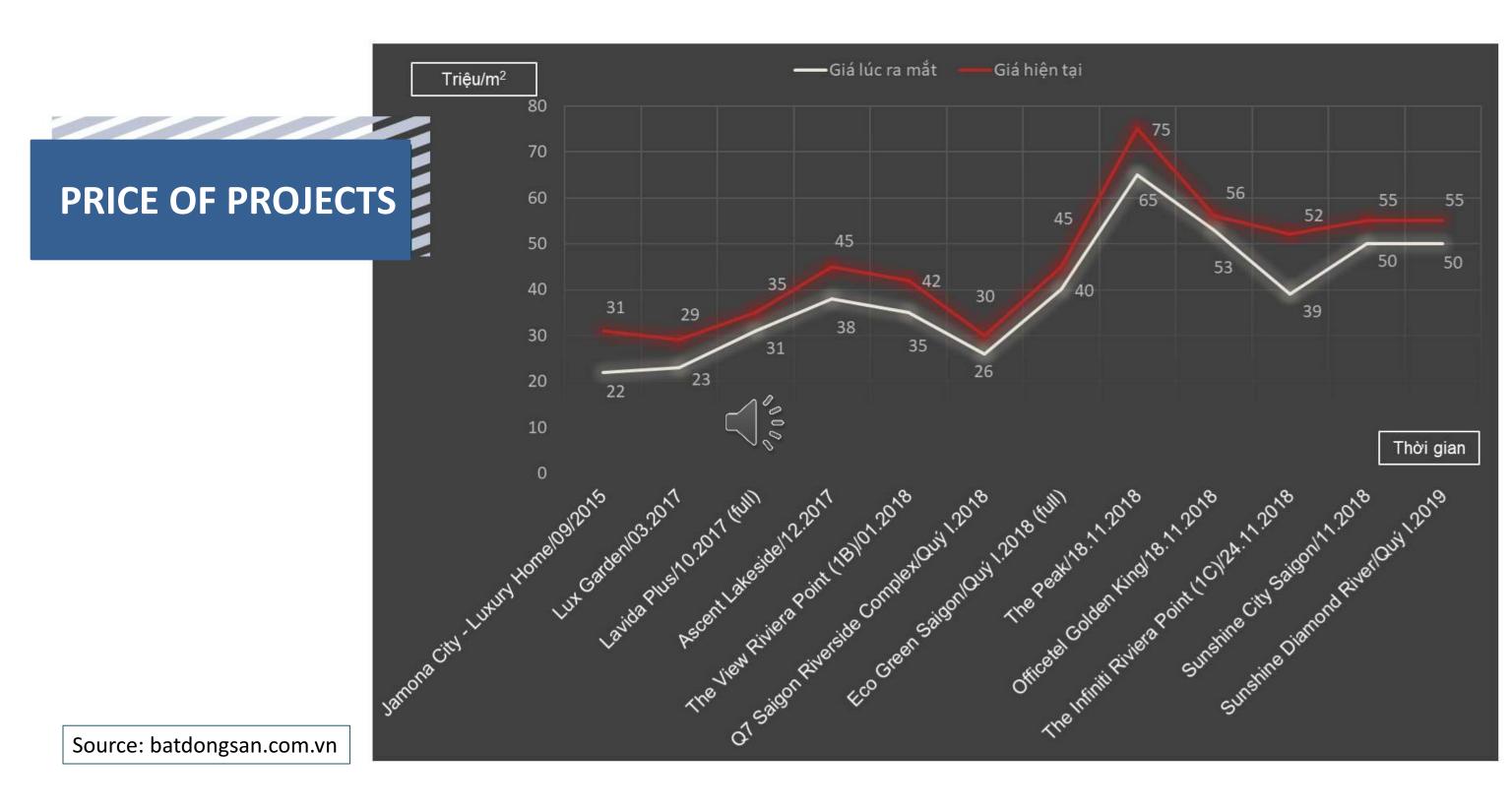
The sale rate reached about 96% (13,336 units), increasing 6.5 times compared to the previous quarter (2,047 units) and 2.1 times compared to the same period last year (6,417 units).

#### New project's supplement and consumption quarterly

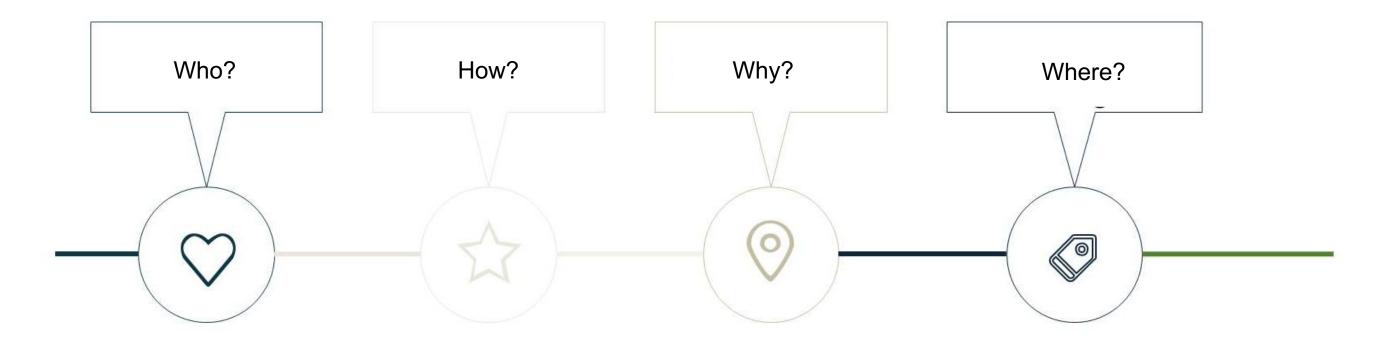








#### **TARGET CUSTOMER**



35 - 55 in age

B, B+, A Class Extended families (with 3 generations) Nuclear families with children For living: 75%

- Foreigners
- The Vietnamese
   For investment
   (leasing) and
   accumulated assets:
   25%

Ho Chi Minh: 90%

 Especially in D7, D4, D1, D8, and Binh Chanh District

Others: 10%

 Foreign customers, overseas Vietnamese



# PROJECT DEVELOPER





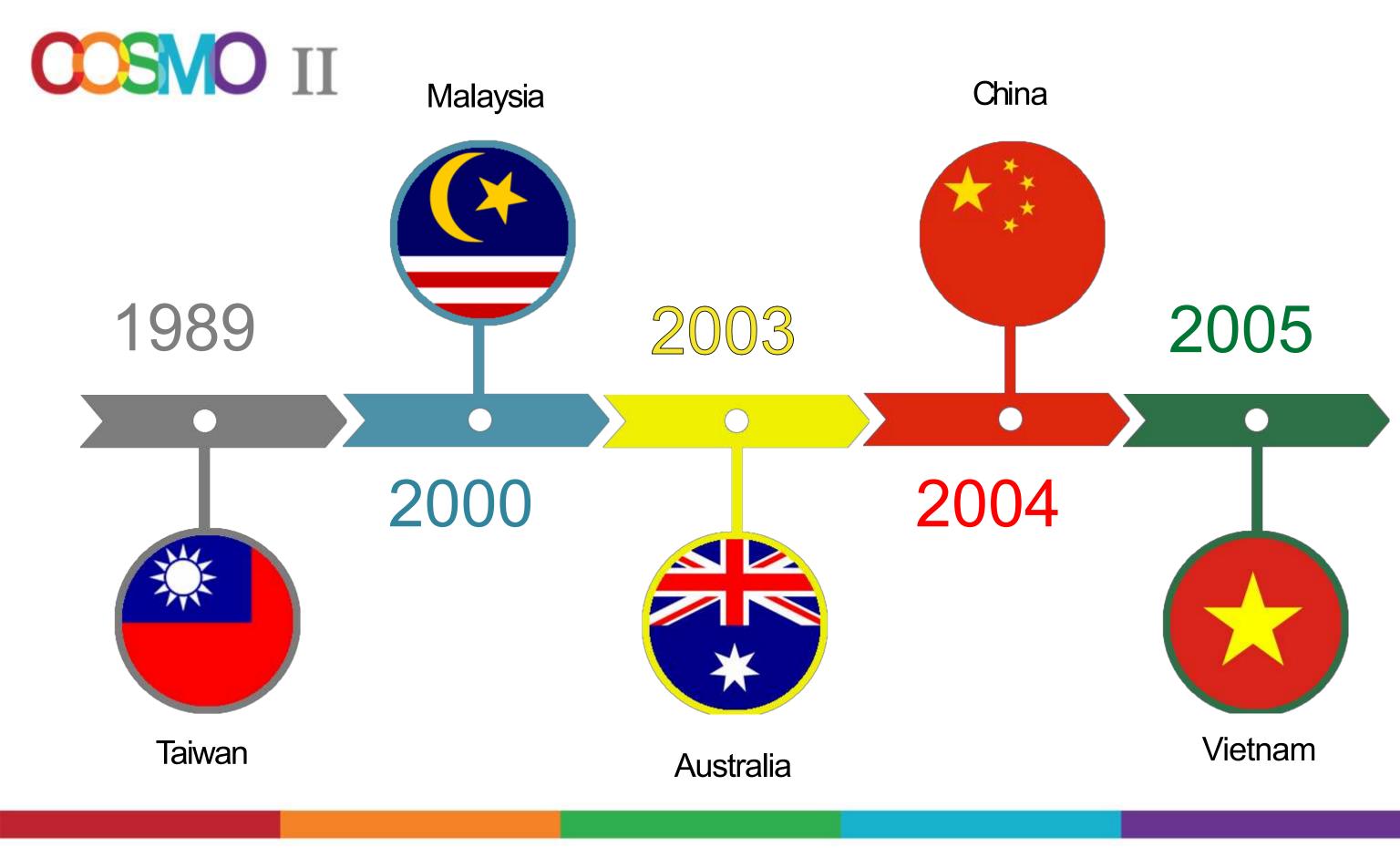
Founded in 1989



Headquater in Taiwan

During 20 years of establishment and branding, Pau Jar Group has continuously developed and attained a great number of achievements. As a multinational real estate development corporation with the main focus on real estate construction, development and investment, Pau Jar Group has scaled up its operation to many countries such as Vietnam, Taiwan, China and Malaysia









# SAVISTA

**PROJECT MANAGER** 

16 - Projects for rent

40 - High-rise projects

95% - Apartment occupancy rate





Ratio: 5-7 units/ floor



- 03 Blocks
- 03 Basements
- 19 Floors
- 01 Shophouse floor







# 9 GENERAL TYPES OF UTILITIES



#### TRẢI NGHIỆM ĐỈNH CAO

#### KHU VƯC CHÀO ĐÓN

- 1 Lối chính vào khuôn viên xanh
- 2 Lối phụ vào khuôn viên xanh
- Đơn vị quản lý
- 4 Lối đi bộ ven sông
- 5 Lối đi bộ quảng trường
- 6 Lối đi bô vườn hoa

#### KHÔNG GIAN NGHỆ THUẬT

- 7 Vườn thiên tuế
- 8 Hồ phun nước nghệ thuật
- 9 Bài đã trừng nghệ thuật
- 10. Vườn nghệ thuật đường đại
- 11 Vườn ngắm sao
- 12 Vườn bonsai hướng Tây
- 13 Vườn bonsai hướng Đông
- 14 Vườn họa di tháo
- 15 Vườn trúc Đài Loạn
- Tó. Khu trình diễn
- 17. Vườn hoàng gia

#### TIÊN ÍCH DÀNH CHO TRÈ EM

- 36 Khu trò chơi trí tuệ
- 37 Khu vui chơi trẻ em ngoài trởi
- 38 Khu vul chơi trẻ em tầng 1
- 39 Khu vui chơi trẻ em tàng 4
- 40 Sánh đa năna
- 41 Phòng chơi game 4D
- 42. Khu vườn mê cung

#### KHONG GIAN THU GIAN

- 18 Café trong nhà
- 19 Pavilion thư giãn bên cạnh vườn bonsal
- 20 Pavilion thư giản cạnh vườn trúc
- 21 Hồ bơi trên không
- 22 Hồ bơi trẻ em
- 23 Cánh quan phong cách phương Đồng
- 24 Võng nằm
- 25 Vườn nhiệt đới
- 26 Vườn cây bốn mùa
- 27 Vultin had 4 mua
- 28 Vườn kỳ học đị thác
- 29 Khu tắn bộ
- 30 Đài triển làm
- 3) Lői di dao wiðn hoa
- 32 Đường hoa đi bộ trên không
- 33 Khu ghế ngời thư giản
- 34 Chàinghl dưỡng
- 35 Tiểu cánh

#### TIÊN ÍCH DÀNH CHO NGƯỜI CAO TUỔI

- 43 Khu tập dưỡng sinh trong nhà
- 44 Khu tộp dưỡng sinh ngoài trởi
- 45 Gác chơi cời
- 46 Vườn tính tâm Yoga
- 47 Vườn ký ức



#### TIỆN ÍCH CUỘC SỐNG DÂN CƯ

- 49 Quảng trường nước và ánh sáng
- 50 Phòng đọc sách
- 51 Gym Fitness
- 52 Sán Tennis
- 53 Phòng tiếp khách
- 54 Khu vực cả phê ngoài trởi

- 55 Quầy bar trong nhà
- 56 Khu ẩm thực Nam bồ
- 57 Khu vui chơi trẻ em
- 58 Khu câu cá ven sông
- 59 Phòng sinh hoạt cộng đồng
- 60 Thu viện

#### 99 TIỆN ÍCH ĐẮNG CẤP

TIÊN ÍCH Y TẾ

92 Bệnh viện Quân 7

90 Pháng khám chữa bệnh nha khoa

91 Phòng khám y học cổ truyền

TIÊN ÍCH GIÁO DUC

94 Trung tâm đào tạo thẩm mỹ

DICH VU MUA SAM

98 Trung tâm mua sắm

97 Vinmort

99 BigC

96 Trường mằm nan quốc tế Việt Úc

93 Trường học Nhật Bản

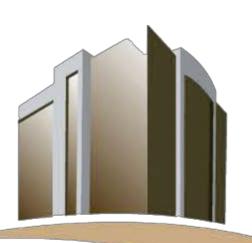
95 Trường quốc tế Việt Úc

- 61 Yoga & Gym
- 62 Khu BBQ canh phòng golf 3d
- 63 Khu BBQ carih phòng sinh hoat công đồng
- 64 Khu BBQ canh hồ bơi
- 65. Khu thể dực ngoài trời khu hồ bơi
- 66 Khu thể dực ngoài trời khu quống trường
- 67 Quảng trường có picnic đa năng
- 68 Trung tôm báo cháy
- 69 Khán đài quảng trường
- 70 Săn cầu lông
- 71 Sắn bóng rố
- 72 Sán bóng đa năng
- 73 Phòng chơi golf 3D
- 74 Băi để xe đạp
- 75 Piania ven sång
- 76 Khu cà phê ngoài trời
- 77 Khu cả phê sốn vườn
- 78 khu cả phê trong nhà
- 79 Nhà về sinh hiện đại
- BO Son tennis
- 81 Quầy lễ tân
- 82 Khu chay bố ngoài trời
- 83 Djch vụ ăn uống
- 84 Thám mỹ viên
- 85 Ngân hàng Agribank
- 86 Sảnh sinh hoạt đa năng
- **B7** Texas Chicken
- 88 Lotteria
- 89 Highland Coffee



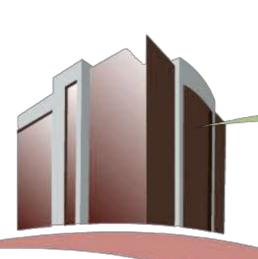








High-rise swimming pool Features for landscapes 4-season flower garden



Space for art

Cycad garden
Stargazing garden
Outdoor art water fountain



Riverside path Flower garden path In-campus path









Shopping Mall, Spa Gym-Fitness



#### **Space for children**

Children's swimming pool 4D Game Room Park



### **Space for senior residents**

Chess corner
Nursing area
Garden of memories

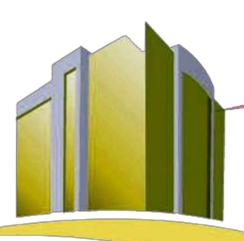








Supermarket Food market Lotte



#### **Educational services**

Vietnam-Australia School International School RMIT School



#### **Healthcare services**

International Hospital FV Hospital District 7 Hospital



Lotte + Mart

Sushi Bar

Charm Charm Restaurant

PMH Golf Course

SECC Exhibition Center

Sky Garden's Food Court

Cresent Mal

SC Vivo City

**VIETOPIA** 

Phu My Hung

**Utilities of nearby area** 



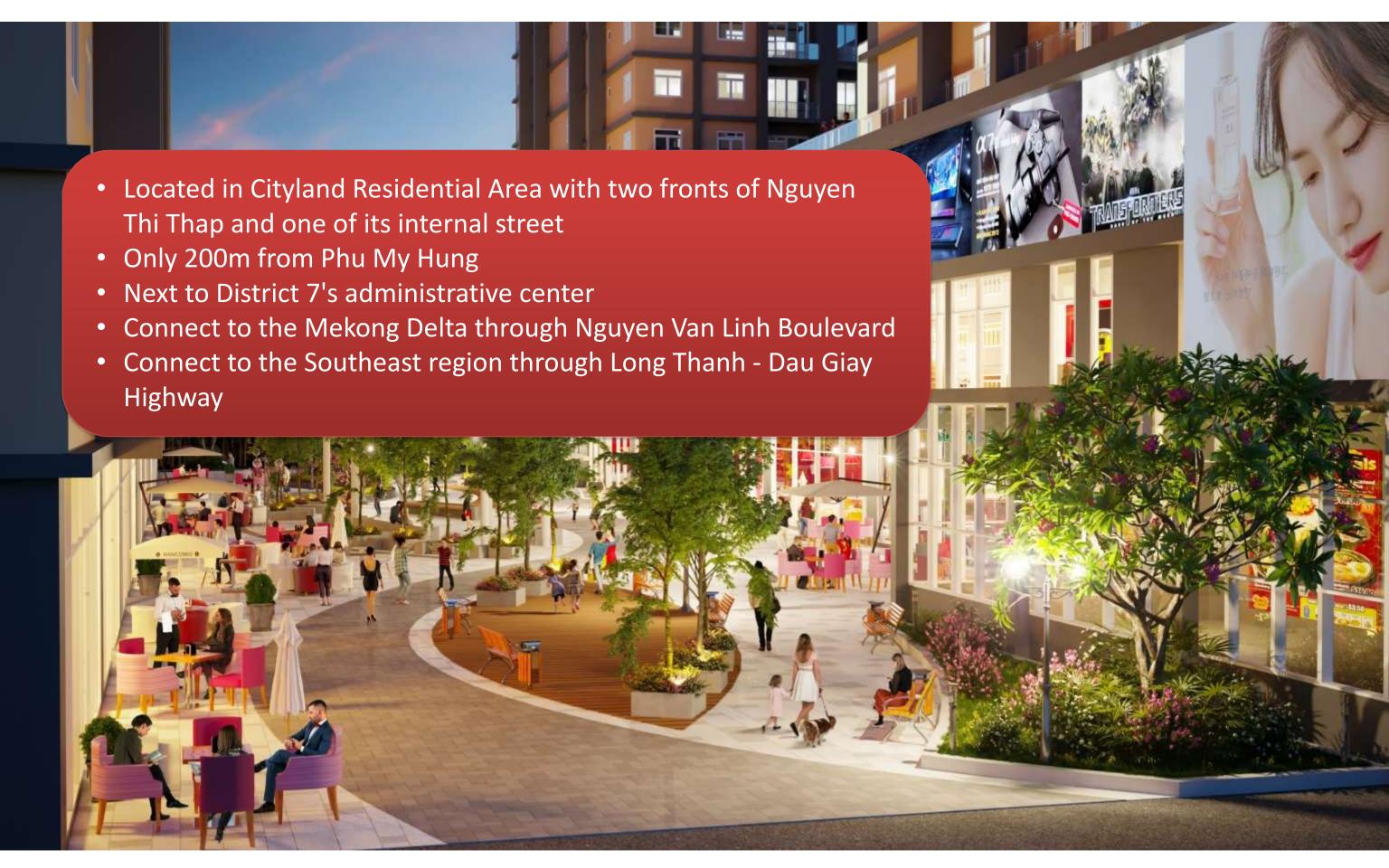


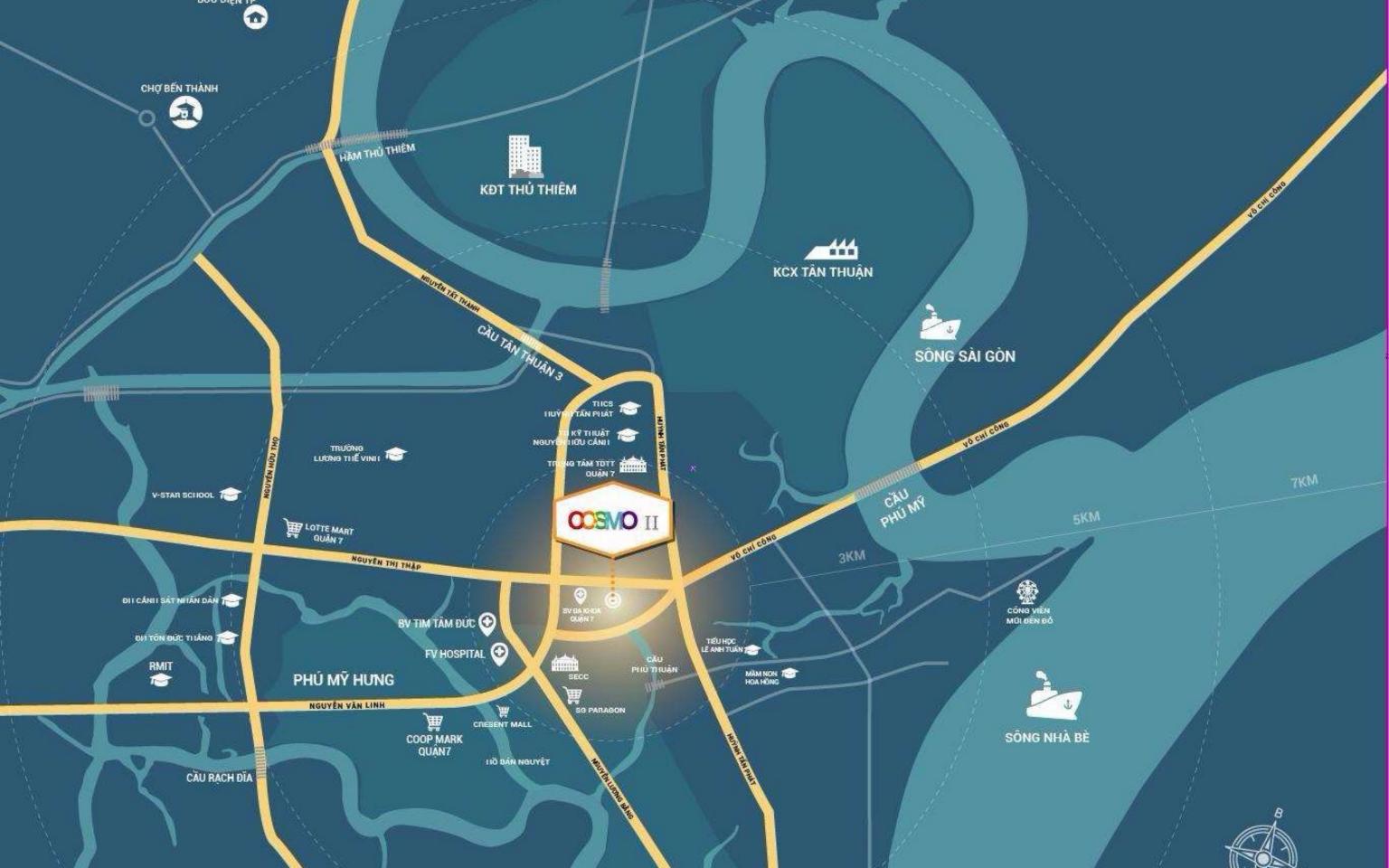
# PROJECT'S SKY VIEW





# PROJECT LOCATION







# PAYMENT METHODS



Bao Khang Construction Investment Co., Ltd would like to express our sincere thanks to our partners ("Real Estate Agencies") for trusting and cooperating with us in distributing apartments at the Cosmo City project of Pau-jar group in Vietnam.

Bao Khang Company would like to send you the payment method of COSMO II Project (Block F, G, H).



#### **PAYMENT SCHEDULE**

Intallment	Standard	Early Payment 40%	Early Payment 50%	Note
Depost	100 million	100 million	100 million	Sign DPA
1st: Sign SPA	30% (include Deposit)	40% (include Deposit)	50% (include Deposit)	within 7 days from signing DPA
1nd	2%	1%	0%	
3th	2%	1%	0%	
4th	2%	1%	0%	
5th	2%	1%	0%	
6th	2%	1%	0%	
7th	2%	1%	0%	
8th	2%	1%	0%	
9th	2%	1%	0%	
10th	2%	1%	0%	
11th	2%	1%	0%	
12th	20%	20%	20%	Within 1month from 11th payment
13th	15%	15%	15%	Within 1month from 12th payment
14th	10%	10%	10%	Receive Handover Notice
15th	5% + 2% MF	5% + 2% MF	5% + 2% MF	Within 6 months from 14th payment
Discount		2%	3%	



## CONSTRUCTION PROGRESS



- On March 1st 2020 officially constructed the first floor.
- In February, 2021, officially top-off
- In October, 2021 officially handed over all 3 blocks
- In May 2022, handed over Pink Books to customers.



# GUARANTEE BANK



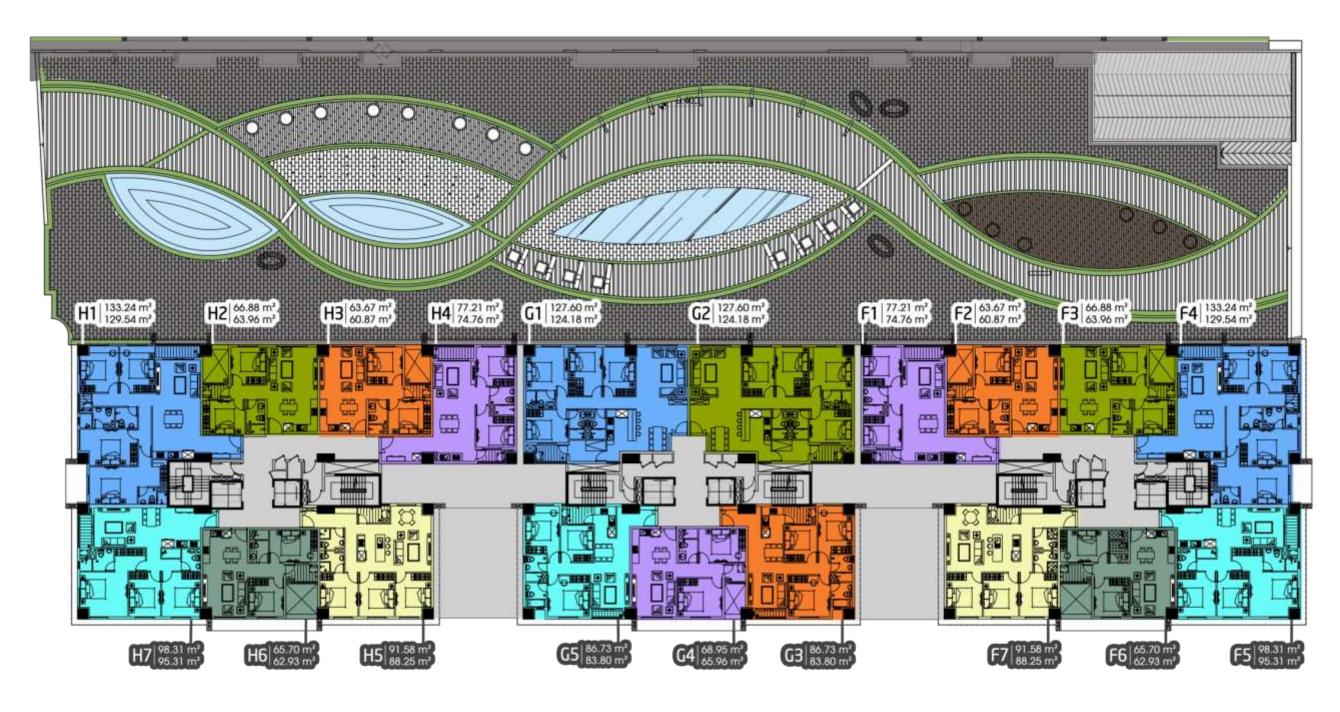




# TYPICAL FLOOR PLAN







LUX H LUX G LUX F



#### **Block Lux H:**

4 apartments of 2 BR/ floor 2 apartments of 3 BR/ floor 1 apartment of 4 BR/ floor





#### **Block Lux G:**

- 1 apartment of 2 BR/ floor
- 2 apartments of 3 BR/ floor
- 2 apartments of 4 BR/ floor





#### **Block Lux F:**

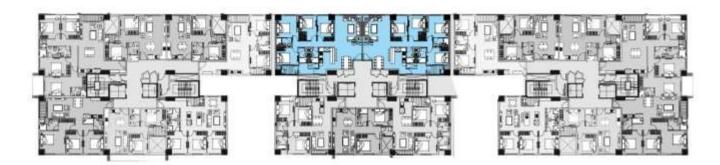
All apartments have bedrooms with windows embracing full natural light





# TYPICAL APARTMENT PLAN





# **Apartment Size in Detail**

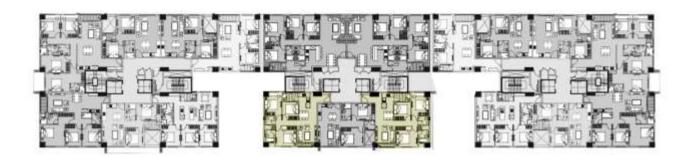
Living room & Dinning Room	53.25 m2	Bath room 1	3.55 m2
Bedroom 1	13.84 m2	Bath room 2	3.55 m2
Bedroom 2	10.72 m2 Bath room 3	3.39 m2	
Bedroom 3	10.52 m2	Room for house keeper	5.58 m2
Redroom 4	10.08 m2	Loggia	4.32 m2





G1-G2 4 BEDROOMS - 127.60 m2





# **Apartment Size in Detail**

Living room & Dinning Room	33.98 m2	Bath room 1	3.82 m2
Bedroom 1	12.43 m2	Bath room 2	3.78 m2
Bedroom 2	11.81 m2	Balcony	1.82 m2
Bedroom 3	8.68 m2	Loggia	4.31 m2

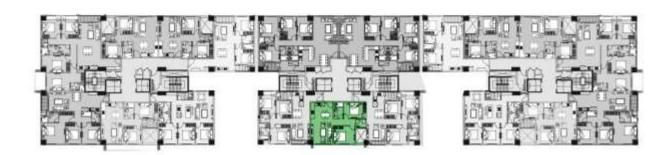




G5-G3 3 BEDROOMS - 86.73 m2







# **Apartment Size in Detail**

Bath room 1

Loggia

Living room & Dinning Room 32.86 m2
Bedroom 1 11.4 m2
Bedroom 2 12.35 m2



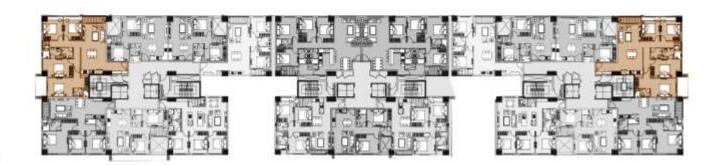


4.2 m2

2.75 m2

G4 2 BEDROOMS - 68.95 m2





# **Apartment Size in Detail**

Living room & Dinning Room	48.91 m2	Bath room 1	3.24 m2
Bedroom 1	11.85 m2	Bath room 2	4.2 m2
Bedroom 2	12.4 m2	Bath room 3	3.07 m2
Bedroom 3	14.19 m2	Room for house keeper	
Bedroom 4	1.7.17 1112		31.77 11112
Dedition 4	20.02 m2	Loggia	1.98 m2

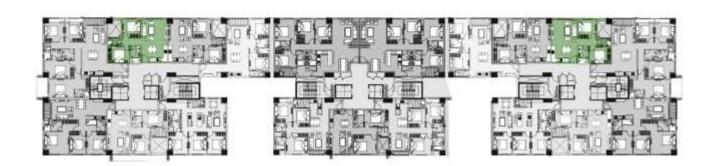




### H1-F4 4 BEDROOMS - 133.24m2







# **Apartment Size in Detail**

Living room & Dinning Room Bedroom 1 Bedroom 2 34.64 m2 9.45 m2 10.44 m2 Bath room 1 Loggia

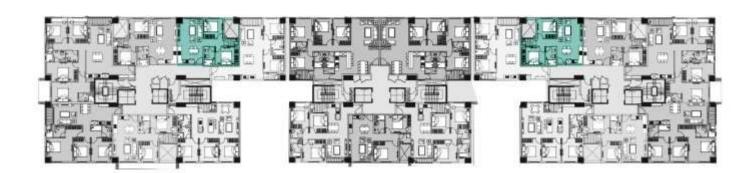
4.28 m2 2.78 m2





#### H2-F3 2 BEDROOMS - 66.88 m2





# **Apartment Size in Detail**

Living room & Dinning Room 31.56 m2 Bedroom 1 Bedroom 2

9.45 m2 10.44 m2 Bath room 1 Loggia

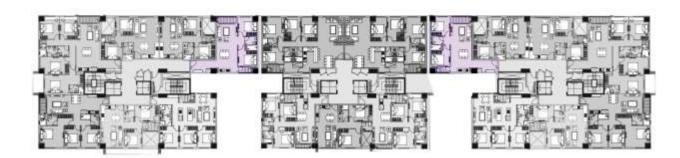
4.28 m2 2.78 m2

CHỦ ĐẦU TƯ DỰ ÁN



H3-F2 2 BEDROOMS - 63.67 m2





# **Apartment Size in Detail**

 Living room & Dinning Room
 40.74 m2
 Bath room 1
 4.56 m2

 Bedroom 1
 9.6 m2
 Loggia
 2.82 m2

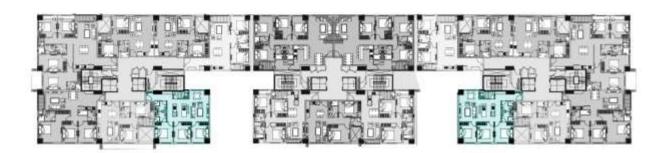
 Bedroom 2
 10.85 m2
 Balcony
 4.04 m2





H4-F1 2 BEDROOMS - 77.21 m2





# **Apartment Size in Detail**

Living room & Dinning Room	41.7 m2	Bath room 1	3.53 m2
Bedroom 1	11.43 m2	Bath room 2 Loggia	3,53 m2
Bedroom 2	11.1 m2		3.52 m2
Bedroom 3	10.65 m2		

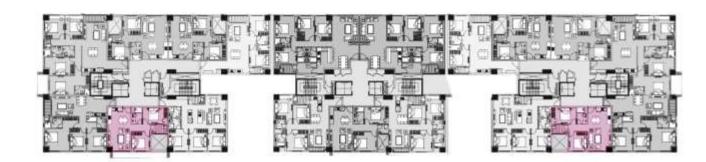




H5- F7 3 BEDROOMS - 91.58 m2







# **Apartment Size in Detail**

 Living room & Dinning Room
 31.24 m2
 Bath room 1
 4.04 m2

 Bedroom 1
 11.27 m2
 Loggia
 4.23 m2

 Bedroom 2
 9.75 m2

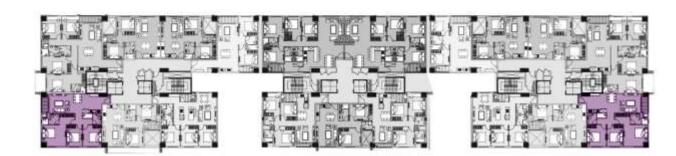




H6-F6 2 BEDROOMS - 65.70 m2







# **Apartment Size in Detail**

 Living room & Dinning Room
 36.53 m2
 Bath room 1
 4.04 m2

 Bedroom 1
 20 m2
 Bath room 2
 4.25 m2

 Bedroom 2
 10.26 m2
 Balcony
 4.02 m2





# H7-F5 3 BEDROOMS - 98.31 m2



1 - Cosmo II



# MODEL HOUSE





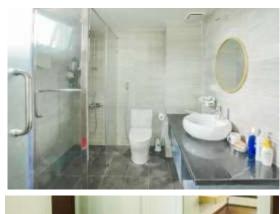














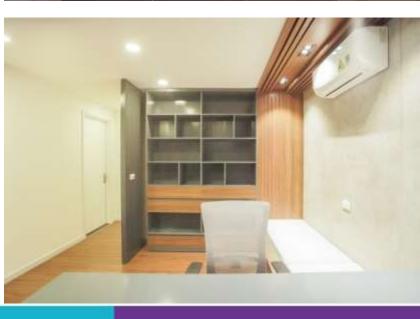












# THANK YOU!